Organizations React to Security Threats More Efficiently and Cost Effectively with Recorded Future

Recorded Future customers are realizing significant value by optimizing IT security teams to proactively and efficiently attack potential threats to their organizations worth an average of $806,000 per organization, resulting in a three-year ROI of 284%.

Key Results

- **249%** 3-year ROI
- **32%** More efficient IT security teams
- **$23,227** IT staff productivity benefits

We experienced a **400% reduction** in time to collect necessary threat information.

**IT Security Efficiency**

<table>
<thead>
<tr>
<th>Without Recorded Future</th>
<th>With Recorded Future</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2.67M</td>
<td><strong>$2.03M</strong></td>
</tr>
<tr>
<td>$610,194</td>
<td><strong>$405,378</strong></td>
</tr>
<tr>
<td>$1,818,581</td>
<td><strong>$1,573,955</strong></td>
</tr>
<tr>
<td>$241,411</td>
<td>$54,001</td>
</tr>
</tbody>
</table>

32% lower cost per year

**Improving Security Response**

<table>
<thead>
<tr>
<th>Before Recorded Future</th>
<th>With Recorded Future</th>
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<tbody>
<tr>
<td>15.6</td>
<td>5.7</td>
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</table>

63% reduced

**Time to Resolve, Hours**

**Security Impact**

- **10x** earlier identification of threats
- **22%** more potential security breaches/incidents identified before impact
- **63%** faster resolution of security threats

Recorded Future will enable **increased security related synergy** across several efforts including: enterprise security, vendor risk, privacy, fraud, HR, and INFOSEC

**Benefits of Recorded Future**

- **Payback period**: 4 month
- **Average annual benefits per security team member**: $39,600
- **Reduction in unplanned downtime**: 86%
- **Potential penalties/fines per breach avoided**: $1 million

*Results are based on a model developed from an in-depth assessment of companies that have implemented virtualized networking solutions. IT staff and end user salaries are based on industry and country scalars.*